Steven Hudspeth

Tulsa, OK | Contact me through my website: stevenh.up.railway.app

SUMMARY

God first, family first. My goal is to do God's will and make a godly difference through my work, not just make money. Business operator who builds. Grew a painting company from zero to over $1 million a year, led 7 restaurants for nine years, and served overseas as an Army sergeant. Now I build apps, websites and automations with AI. I fix what holds a company back and coach people up. Open to leadership, operations and AI roles.

EXPERIENCE

Founder and Builder, FlareForward | 2024 to Present

- Design and build software products with AI coding tools, from first idea to live release.
- Run a live price data provider (FTSO) on the Flare network that feeds prices on-chain around the clock.
- Built Church Connector, a church app for iPhone and Android, plus a Bible games app.
- Launched DeFi University, free online crypto courses, and Flare Reef, a public record of projects on Flare.
- Building Apex, an automated trading platform (in development).
- Publish the AI Journal website and YouTube channel to show the work as it gets built.
- Took iPhone apps through Apple App Store review and beta tested them with real users on TestFlight.
- Run quality assurance (QA) testing and security reviews before every launch, with automated checks so a small team ships like a large one.

Developer and Operator, TMO Turbo | 2020 to Present

- Developed TMO Turbo, a CRM and marketing automation platform.
- Ran an entire service business on it: leads, follow-up, scheduling and billing.
- Expert in CRM setup, automations, sales funnels and customer pipelines.

Trainer, Chick-fil-A | Jan 2025 to Oct 2026 (part-time)

- Trained new team members on service standards and food safety in a high-volume restaurant.

Owner, 360 Painting | Tulsa, OK | Nov 2014 to Dec 2024

- Started the company from zero and grew it to over $1 million in yearly sales at its peak, with about $200,000 in profit.
- Hired, trained and led painting crews.
- Ran sales, lead generation, customer service and billing.
- Moved the company onto a CRM with automated lead follow-up in 2020.
- Listed the business for sale in 2024. Closed it after a serious injury.

Division Manager, Braum's Ice Cream and Dairy Stores | Tulsa, OK | Jan 2008 to Jan 2017

- Led 7 restaurants. Hired, trained and coached the store managers.
- Tracked store performance numbers and built improvement plans with each team.
- Controlled labor and inventory costs and enforced wage and hour rules.
- Worked with recruiting to find and keep strong managers.

Assistant Manager, Arby's Restaurant Group | Tulsa, OK | Nov 2006 to Jan 2008

- Ran shifts, handled daily cash and deposits, and supported local marketing pushes.

HAZMAT Specialist, Sergeant (E-5), U.S. Army | Active and Reserve, Mar 2003 to Mar 2010

- Served overseas as a sergeant (E-5). Found, contained and removed hazardous materials and led safety in high-stress settings.
- Combat Action Badge, Joint Service Commendation Medal, Iraq Campaign Medal.

SKILLS

- **Leadership:** profit and loss, building teams, coaching managers, hiring, process design, sales
- **AI and software:** AI coding tools, iPhone and Android apps, app store launches, QA and testing, security reviews, websites, automation, blockchain (Web3)
- **Business systems:** CRM and marketing automation, sales funnels, billing, reporting

EDUCATION

- Spartan College of Aeronautics and Technology, Tulsa: college coursework
- Fourche Valley High School, Briggsville, AR: diploma, 3.5 GPA
- Ongoing self-study: hundreds of hours of leadership and business books